JUICE BID
SALES HISTORY 2013-2014

| JUICE BID <br> FY 2013-2014 | 4527 |  |  | 4446 |  |  | 4441 |  |  | 4458 |  |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Orange Juice 6 oz. Pouch 64/cs |  |  | Orange Juice 6 oz . Gable 70/cs |  |  | Orange Juice 4 oz. Pouch 96/cs |  |  | Orange Juice 4 oz . Gable 70/cs |  |  |  |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.76 | 36 | \$423.36 | \$0.00 | 0 | \$0.00 | \$12.80 | 400 | \$5,120.00 | \$10.10 | 2,780 | \$28,078.00 | \$33,621.36 |
| September (19D) | \$11.76 | 52 | \$611.52 | \$0.00 | 0 | \$0.00 | \$12.80 | 636 | \$8,140.80 | \$10.10 | 4,465 | \$45,096.50 | \$53,848.82 |
| October (22D) | \$11.76 | 103 | \$1,211.28 | \$0.00 | 0 | \$0.00 | \$12.80 | 868 | \$11,110.40 | \$10.10 | 5,475 | \$55,297.50 | \$67,619.18 |
| November (17D) | \$11.76 | 80 | \$940.80 | \$0.00 | 0 | \$0.00 | \$12.80 | 614 | \$7,859.20 | \$10.10 | 3,986 | \$40,258.60 | \$49,058.60 |
| December (15D) | \$11.76 | 60 | \$705.60 | \$0.00 | 0 | \$0.00 | \$12.80 | 503 | \$6,438.40 | \$10.10 | 3,463 | \$34,976.30 | \$42,120.30 |
| January (18D) | \$11.76 | 132 | \$1,552.32 | \$0.00 | 0 | \$0.00 | \$12.80 | 669 | \$8,563.20 | \$10.10 | 4,540 | \$45,854.00 | \$55,969.52 |
| February (18D) | \$11.76 | 92 | \$1,081.92 | \$0.00 | 0 | \$0.00 | \$12.80 | 623 | \$7,974.40 | \$10.10 | 4,658 | \$47,045.80 | \$56,102.12 |
| March (15D) | \$11.76 | 101 | \$1,187.76 | \$0.00 | 0 | \$0.00 | \$12.80 | 575 | \$7,360.00 | \$10.10 | 3,938 | \$39,773.80 | \$48,321.56 |
| April (21D) | \$11.76 | 135 | \$1,587.60 | \$0.00 | 0 | \$0.00 | \$12.80 | 811 | \$10,380.80 | \$10.10 | 5,705 | \$57,620.50 | \$69,588.90 |
| May (21D) | \$11.76 | 81 | \$952.56 | \$0.00 | 0 | \$0.00 | \$12.80 | 745 | \$9,536.00 | \$10.10 | 5,507 | \$55,620.70 | \$66,109.26 |
| June (4D) | \$11.76 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$12.80 | 0 | \$0.00 | \$10.10 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7600 | 872 | \$10,254.72 | \$0.0000 | 0 | \$0.00 | \$12.8000 | 6,444 | \$82,483.20 | \$10.1000 | 44,517 | \$449,621.70 | \$542,359.62 |
|  |  | 4528 |  |  | 4437 |  |  | 4442 |  |  | 4463 |  |  |
|  |  | uit Blend 6 oz. Po | ch 64/cs | Fru | Blend 6 oz. Gab | le 70/cs | Fru | t Blend 4 oz . Po | h 96/cs |  | it Blend 4 oz. G | le 70/cs | TOTAL |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.69 | 46 | \$537.74 | \$13.42 | 0 | \$0.00 | \$12.65 | 468 | \$5,920.20 | \$9.86 | 1,442 | \$14,218.12 | \$20,676.06 |
| September (19D) | \$11.69 | 88 | \$1,028.72 | \$13.42 | 0 | \$0.00 | \$12.65 | 569 | \$7,197.85 | \$9.86 | 1,907 | \$18,803.02 | \$27,029.59 |
| October (22D) | \$11.69 | 142 | \$1,659.98 | \$13.42 | 0 | \$0.00 | \$12.65 | 735 | \$9,297.75 | \$9.86 | 2,300 | \$22,678.00 | \$33,635.73 |
| November (17D) | \$11.69 | 99 | \$1,157.31 | \$13.42 | 0 | \$0.00 | \$12.65 | 497 | \$6,287.05 | \$9.86 | 1,874 | \$18,477.64 | \$25,922.00 |
| December (15D) | \$11.69 | 107 | \$1,250.83 | \$13.42 | 0 | \$0.00 | \$12.65 | 457 | \$5,781.05 | \$9.86 | 1,484 | \$14,632.24 | \$21,664.12 |
| January (18D) | \$11.69 | 161 | \$1,882.09 | \$13.42 | 0 | \$0.00 | \$12.65 | 592 | \$7,488.80 | \$9.86 | 1,751 | \$17,264.86 | \$26,635.75 |
| February (18D) | \$11.69 | 119 | \$1,391.11 | \$13.42 | 0 | \$0.00 | \$12.65 | 563 | \$7,121.95 | \$9.86 | 2,035 | \$20,065.10 | \$28,578.16 |
| March (15D) | \$11.69 | 167 | \$1,952.23 | \$13.42 | 0 | \$0.00 | \$12.65 | 582 | \$7,362.30 | \$9.86 | 2,051 | \$20,222.86 | \$29,537.39 |
| April (21D) | \$11.69 | 270 | \$3,156.30 | \$13.42 | 0 | \$0.00 | \$12.65 | 972 | \$12,295.80 | \$9.86 | 2,770 | \$27,312.20 | \$42,764.30 |
| May (21D) | \$11.69 | 246 | \$2,875.74 | \$13.42 | 0 | \$0.00 | \$12.65 | 912 | \$11,536.80 | \$9.86 | 3,344 | \$32,971.84 | \$47,384.38 |
| June (4D) | \$11.69 | 0 | \$0.00 | \$13.42 | 0 | \$0.00 | \$12.65 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.6900 | 1,445 | \$16,892.05 | \$13.4200 | 0 | \$0.00 | \$12.6500 | 6,347 | \$80,289.55 | \$9.8600 | 20,958 | \$206,645.88 | \$303,827.48 |
|  |  | 4529 |  |  | 4447 |  |  | 4444 |  |  | 4461 |  |  |
|  | App | ple Juice 6 oz. Po | uch 64/cs | App | Juice 6 oz . Ga | le 70/cs | App | e Juice 4 oz. Po | ch 96/cs |  | ple Juice 4 oz. G | le 70/cs | TOTAL |
| FY 2013-2014 | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.50 | 59 | \$678.50 | \$0.00 | 0 | \$0.00 | \$12.48 | 370 | \$4,617.60 | \$9.73 | 2066 | \$20,102.18 | \$25,398.28 |
| September (19D) | \$11.50 | 116 | \$1,334.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 659 | \$8,224.32 | \$9.73 | 3229 | \$31,418.17 | \$40,976.49 |
| October (22D) | \$11.50 | 134 | \$1,541.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 793 | \$9,896.64 | \$9.73 | 4120 | \$40,087.60 | \$51,525.24 |
| November (17D) | \$11.50 | 113 | \$1,299.50 | \$0.00 | 0 | \$0.00 | \$12.48 | 583 | \$7,275.84 | \$9.73 | 3047 | \$29,647.31 | \$38,222.65 |
| December (15D) | \$11.50 | 122 | \$1,403.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 478 | \$5,965.44 | \$9.73 | 2577 | \$25,074.21 | \$32,442.65 |
| January (18D) | \$11.50 | 136 | \$1,564.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 639 | \$7,974.72 | \$9.73 | 3219 | \$31,320.87 | \$40,859.59 |
| February (18D) | \$11.50 | 116 | \$1,334.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 619 | \$7,725.12 | \$9.73 | 3408 | \$33,159.84 | \$42,218.96 |
| March (15D) | \$11.50 | 147 | \$1,690.50 | \$0.00 | 0 | \$0.00 | \$12.48 | 609 | \$7,600.32 | \$9.73 | 2794 | \$27,185.62 | \$36,476.44 |
| April (21D) | \$11.50 | 204 | \$2,346.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 937 | \$11,693.76 | \$9.73 | 4013 | \$39,046.49 | \$53,086.25 |
| May (21D) | \$11.50 | 212 | \$2,438.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 902 | \$11,256.96 | \$9.73 | 4207 | \$40,934.11 | \$54,629.07 |
| June (4D) | \$11.50 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$12.48 | 0 | \$0.00 | \$9.73 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.5000 | 1,359 | \$15,628.50 | \$0.0000 | 0 | \$0.00 | \$12.4800 | 6,589 | \$82,230.72 | \$9.7300 | 32,680 | \$317,976.40 | \$415,835.62 |
|  |  | 4530 |  |  | 4526 |  |  | 4514 |  |  | 4511 |  |  |
| FY 2013-2014 | Pea | ch Juice 6 oz. Po | uch 64/cs | Pea | h Juice 6 oz. Ga | le 70/cs | Pea | W Juice 4 oz. Po | ch 96/cs |  | ach Juice 4 oz. | le 70/cs | TOTAL |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 77 | \$974.82 | \$9.86 | 50 | \$493.00 | \$1,467.82 |
| September (19D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| October (22D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| November (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| December (15D) | \$11.71 | 194 | \$2,271.74 | \$13.44 | 251 | \$3,373.44 | \$12.66 | 444 | \$5,621.04 | \$9.86 | 3,131 | \$30,871.66 | \$42,137.88 |
| January (18D) | \$11.71 | 254 | \$2,974.34 | \$13.44 | 430 | \$5,779.20 | \$12.66 | 834 | \$10,558.44 | \$9.86 | 4,413 | \$43,512.18 | \$62,824.16 |
| February (18D) | \$11.71 | 82 | \$960.22 | \$13.44 | 251 | \$3,373.44 | \$12.66 | 357 | \$4,519.62 | \$9.86 | 1,539 | \$15,174.54 | \$24,027.82 |
| March (15D) | \$11.71 | 15 | \$175.65 | \$13.44 | 170 | \$2,284.80 | \$12.66 | 328 | \$4,152.48 | \$9.86 | 2,723 | \$26,848.78 | \$33,461.71 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$13.44 | 429 | \$5,765.76 | \$12.66 | 131 | \$1,658.46 | \$9.86 | 3,543 | \$34,933.98 | \$42,358.20 |
| May (21D) | \$11.71 | 206 | \$2,412.26 | \$13.44 | 353 | \$4,744.32 | \$12.66 | 805 | \$10,191.30 | \$9.86 | 5,424 | \$53,480.64 | \$70,828.52 |
| June (4D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7100 | 751 | \$8,794.21 | \$13.4400 | 1,884 | \$25,320.96 | \$12.6600 | 2,976 | \$37,676.16 | \$9.8600 | 20,823 | \$205,314.78 | \$277,106.11 |

JUICE BID
SALES HISTORY 2013-2014

| JUICE BID <br> FY 2013-2014 | 4531 |  |  | 4519 |  |  | 4516 |  |  | 4513 |  |  | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Green Apple Juice 6 oz. Pouch 64/cs |  |  | Green Apple Juice 6 oz. Gable 70/cs |  |  | Green Apple Juice 4 oz. Pouch 96/cs |  |  | Green Apple Juice 4 oz. Gable 70/cs |  |  |  |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.71 | 118 | \$1,381.78 | \$13.44 | 179 | \$2,405.76 | \$12.66 | 485 | \$6,140.10 | \$9.86 | 2,602 | \$25,655.72 | \$35,583.36 |
| September (19D) | \$11.71 | 25 | \$292.75 | \$13.44 | 105 | \$1,411.20 | \$12.66 | 112 | \$1,417.92 | \$9.86 | 507 | \$4,999.02 | \$8,120.89 |
| October (22D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| November (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| December (15D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| January (18D) | \$11.71 | 100 | \$1,171.00 | \$13.44 | 37 | \$497.28 | \$12.66 | 78 | \$987.48 | \$9.86 | 1,258 | \$12,403.88 | \$15,059.64 |
| February (18D) | \$11.71 | 311 | \$3,641.81 | \$13.44 | 535 | \$7,190.40 | \$12.66 | 919 | \$11,634.54 | \$9.86 | 4,977 | \$49,073.22 | \$71,539.97 |
| March (15D) | \$11.71 | 274 | \$3,208.54 | \$13.44 | 498 | \$6,693.12 | \$12.66 | 755 | \$9,558.30 | \$9.86 | 4,446 | \$43,837.56 | \$63,297.52 |
| April (21D) | \$11.71 | 374 | \$4,379.54 | \$13.44 | 518 | \$6,961.92 | \$12.66 | 1,324 | \$16,761.84 | \$9.86 | 5,390 | \$53,145.40 | \$81,248.70 |
| May (21D) | \$11.71 | 76 | \$889.96 | \$13.44 | 241 | \$3,239.04 | \$12.66 | 372 | \$4,709.52 | \$9.86 | 1,010 | \$9,958.60 | \$18,797.12 |
| June (4D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7100 | 1,278 | \$14,965.38 | \$13.4400 | 2,113 | \$28,398.72 | \$12.6600 | 4,045 | \$51,209.70 | \$9.8600 | 20,190 | \$199,073.40 | \$293,647.20 |
|  |  | 4532 |  |  | 4517 |  |  | 4515 |  |  | 4512 |  |  |
|  | Cherry | Apple Juice 60 oz | Pouch 64/cs | Cherry | pple Juice 6 oz. | Gable 70/cs | Cherry | Apple Juice 40 oz | Pouch 96/cs | Cher | Apple Juice 40 | Gable 70/cs | TOTAL |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 65 | \$822.90 | \$9.86 | 28 | \$276.08 | \$1,098.98 |
| September (19D) | \$11.71 | 13 | \$152.23 | \$13.44 | 42 | \$564.48 | \$12.66 | 0 | \$0.00 | \$9.86 | 628 | \$6,192.08 | \$6,908.79 |
| October (22D) | \$11.71 | 71 | \$831.41 | \$13.44 | 82 | \$1,102.08 | \$12.66 | 165 | \$2,088.90 | \$9.86 | 955 | \$9,416.30 | \$13,438.69 |
| November (17D) | \$11.71 | 282 | \$3,302.43 | \$13.44 | 341 | \$4,583.04 | \$12.66 | 820 | \$10,381.20 | \$9.86 | 4,607 | \$45,425.02 | \$63,691.69 |
| December (15D) | \$11.71 | 227 | \$2,658.17 | \$13.44 | 387 | \$5,201.28 | \$12.66 | 679 | \$8,596.14 | \$9.86 | 3,836 | \$37,822.96 | \$54,278.55 |
| January (18D) | \$11.71 | 278 | \$3,255.38 | \$13.44 | 451 | \$6,061.44 | \$12.66 | 905 | \$11,457.30 | \$9.86 | 3,999 | \$39,430.14 | \$60,204.26 |
| February (18D) | \$11.71 | 185 | \$2,166.35 | \$13.44 | 185 | \$2,486.40 | \$12.66 | 470 | \$5,950.20 | \$9.86 | 2,757 | \$27,184.02 | \$37,786.97 |
| March (15D) | \$11.71 | 9 | \$105.39 | \$13.44 | 102 | \$1,370.88 | \$12.66 | 48 | \$607.68 | \$9.86 | 398 | \$3,924.28 | \$6,008.23 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 1,274 | \$12,561.64 | \$12,561.64 |
| May (21D) | \$11.71 | 31 | \$363.01 | \$13.44 | 46 | \$618.24 | \$12.66 | 357 | \$4,519.62 | \$9.86 | 2,033 | \$20,045.38 | \$25,546.25 |
| June (4D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7101 | 1,096 | \$12,834.37 | \$13.4400 | 1,636 | \$21,987.84 | \$12.6600 | 3,509 | \$44,423.94 | \$8.9636 | 20,515 | \$202,277.90 | \$281,524.05 |
|  |  | 4533 |  |  | 4522 |  |  | 4520 |  |  | 4521 |  |  |
|  | Straw | berry Kiwi 6 oz. | ouch 64/cs | Straw | erry Kiwi 6 oz. | able 70/cs | Straw | erry Kiwi 4 oz. | uch 96/cs |  | berry Kiwi 4 oz | able 70/cs | TOTAL |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.71 | 138 | \$1,615.98 | \$13.44 | 241 | \$3,239.04 | \$12.66 | 521 | \$6,595.86 | \$9.86 | 2,583 | \$25,468.38 | \$36,919.26 |
| September (19D) | \$11.71 | 206 | \$2,412.26 | \$13.44 | 506 | \$6,800.64 | \$12.66 | 890 | \$11,267.40 | \$9.86 | 4,504 | \$44,409.44 | \$64,889.74 |
| October (22D) | \$11.71 | 307 | \$3,594.97 | \$13.44 | 462 | \$6,209.28 | \$12.66 | 1,016 | \$12,862.56 | \$9.86 | 5,462 | \$53,855.32 | \$76,522.13 |
| November (17D) | \$11.71 | 0 | \$0.00 | \$13.44 | 46 | \$618.24 | \$12.66 | 97 | \$1,228.02 | \$9.86 | 4 | \$39.44 | \$1,885.70 |
| December (15D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| January (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| February (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| March (15D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| May (21D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| June (4D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7100 | 651 | \$7,623.21 | \$13.4400 | 1,255 | \$16,867.20 | \$12.6600 | 2,524 | \$31,953.84 | \$9.8600 | 12,553 | \$123,772.58 | \$180,216.83 |
|  |  | 4541 |  |  | 4542 |  |  | 4539 |  |  | 4540 |  |  |
|  | Tropi | cal Splash 6 oz. | ouch 64/cs | Tropi | al Splash 6 oz. G | able 70/cs | Tropi | al Splash 4 oz. | uch 96/cs |  | ical Splash 4 oz | able 70/cs | TOTAL |
| FY 2013-2014 | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| September (19D) | \$11.71 | 189 | \$2,213.19 | \$13.44 | 376 | \$5,053.44 | \$12.66 | 863 | \$10,925.58 | \$9.86 | 3,793 | \$37,398.98 | \$55,591.19 |
| October (22D) | \$11.71 | 216 | \$2,529.36 | \$13.44 | 472 | \$6,343.68 | \$12.66 | 857 | \$10,849.62 | \$9.86 | 5,023 | \$49,526.78 | \$69,249.44 |
| November (17D) | \$11.71 | 222 | \$2,599.62 | \$13.44 | 406 | \$5,456.64 | \$12.66 | 800 | \$10,128.00 | \$9.86 | 4,322 | \$42,614.92 | \$60,799.18 |
| December (15D) | \$11.71 | 10 | \$117.10 | \$13.44 | 109 | \$1,464.96 | \$12.66 | 170 | \$2,152.20 | \$9.86 | 463 | \$4,565.18 | \$8,299.44 |
| January (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| February (18D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| March (15D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| April (21D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| May (21D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | -8 | -\$78.88 | -\$78.88 |
| June (4D) | \$11.71 | 0 | \$0.00 | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$9.86 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.7100 | 637 | \$7,459.27 | \$13.4400 | 1,363 | \$18,318.72 | \$12.6600 | 2,690 | \$34,055.40 | \$9.8600 | 13,593 | \$134,026.98 | \$193,860.37 |

JUICE BID
SALES HISTORY 2013-2014

| JUICE BID <br> FY 2013-2014 | 4543 |  |  | 4445 |  |  | 4460 |  |  | Price | Velocity Units | Gross Sales | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Grape Juice 6 oz. Pouch 64/cs |  |  | Grape Juice 4 oz. Pouch 96/cs |  |  | Grape Juice 4 oz. Gable 70/cs |  |  |  |  |  |  |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |  |  |  |
| August (10D) | \$12.67 | 56 | \$709.52 | \$13.99 | 305 | \$4,266.95 | \$10.88 | 1,092 | \$11,880.96 | \$0.00 | 0 | \$0.00 | \$16,857.43 |
| September (19D) | \$12.67 | 86 | \$1,089.62 | \$13.99 | 523 | \$7,316.77 | \$10.88 | 1,626 | \$17,690.88 | \$0.00 | 0 | \$0.00 | \$26,097.27 |
| October (22D) | \$12.67 | 114 | \$1,444.38 | \$13.99 | 614 | \$8,589.86 | \$10.88 | 1,951 | \$21,226.88 | \$0.00 | 0 | \$0.00 | \$31,261.12 |
| November (17D) | \$12.67 | 78 | \$988.26 | \$13.99 | 449 | \$6,281.51 | \$10.88 | 1,542 | \$16,776.96 | \$0.00 | 0 | \$0.00 | \$24,046.73 |
| December (15D) | \$12.67 | 64 | \$810.88 | \$13.99 | 392 | \$5,484.08 | \$10.88 | 1,249 | \$13,589.12 | \$0.00 | 0 | \$0.00 | \$19,884.08 |
| January (18D) | \$12.67 | 113 | \$1,431.71 | \$13.99 | 466 | \$6,519.34 | \$10.88 | 1,672 | \$18,191.36 | \$0.00 | 0 | \$0.00 | \$26,142.41 |
| February (18D) | \$12.67 | 104 | \$1,317.68 | \$13.99 | 506 | \$7,078.94 | \$10.88 | 1,817 | \$19,768.96 | \$0.00 | 0 | \$0.00 | \$28,165.58 |
| March (15D) | \$12.67 | 105 | \$1,330.35 | \$13.99 | 486 | \$6,799.14 | \$10.88 | 1,691 | \$18,398.08 | \$0.00 | 0 | \$0.00 | \$26,527.57 |
| April (21D) | \$12.67 | 170 | \$2,153.90 | \$13.99 | 816 | \$11,415.84 | \$10.88 | 2,401 | \$26,122.88 | \$0.00 | 0 | \$0.00 | \$39,692.62 |
| May (21D) | \$12.67 | 132 | \$1,672.44 | \$13.99 | 714 | \$9,988.86 | \$10.88 | 2,566 | \$27,918.08 | \$0.00 | 0 | \$0.00 | \$39,579.38 |
| June (4D) | \$12.67 | 0 | \$0.00 | \$13.99 | 0 | \$0.00 | \$10.88 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$12.6700 | 1,022 | \$12,948.74 | \$13.9900 | 5,271 | \$73,741.29 | \$10.8800 | 17,607 | \$191,564.16 | \$0.0000 | 0 | \$0.00 | \$278,254.19 |
| JUICE BID | 2969A |  |  | 2969B |  |  | 2969C |  |  |  |  |  | TOTAL |
|  | Grape - Snapple 11.50z. |  |  | Fruit Punch - Snapple 11.5 oz. |  |  | Green Apple - Snapple 11.5 oz. |  |  |  |  |  |  |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$11.00 | 188 | \$2,068.00 | \$11.00 | 92 | \$1,012.00 | \$11.00 | 151 | \$1,661.00 | \$0.00 | 0 | \$0.00 | \$4,741.00 |
| September (19D) | \$11.00 | 160 | \$1,760.00 | \$11.00 | 402 | \$4,422.00 | \$11.00 | 179 | \$1,969.00 | \$0.00 | 0 | \$0.00 | \$8,151.00 |
| October (22D) | \$11.00 | 131 | \$1,441.00 | \$11.00 | 301 | \$3,311.00 | \$11.00 | 173 | \$1,903.00 | \$0.00 | 0 | \$0.00 | \$6,655.00 |
| November (17D) | \$11.00 | 80 | \$880.00 | \$11.00 | 140 | \$1,540.00 | \$11.00 | 88 | \$968.00 | \$0.00 | 0 | \$0.00 | \$3,388.00 |
| December (15D) | \$11.00 | 84 | \$924.00 | \$11.00 | 219 | \$2,409.00 | \$11.00 | 15 | \$165.00 | \$0.00 | 0 | \$0.00 | \$3,498.00 |
| January (18D) | \$11.00 | 79 | \$869.00 | \$11.00 | 273 | \$3,003.00 | \$11.00 | 75 | \$825.00 | \$0.00 | 0 | \$0.00 | \$4,697.00 |
| February (18D) | \$11.00 | 90 | \$990.00 | \$11.00 | 212 | \$2,332.00 | \$11.00 | 115 | \$1,265.00 | \$0.00 | 0 | \$0.00 | \$4,587.00 |
| March (15D) | \$11.00 | 76 | \$836.00 | \$11.00 | 185 | \$2,035.00 | \$11.00 | 94 | \$1,034.00 | \$0.00 | 0 | \$0.00 | \$3,905.00 |
| April (21D) | \$11.00 | 139 | \$1,529.00 | \$11.00 | 278 | \$3,058.00 | \$11.00 | 175 | \$1,925.00 | \$0.00 | 0 | \$0.00 | \$6,512.00 |
| May (21D) | \$11.00 | 119 | \$1,309.00 | \$11.00 | 222 | \$2,442.00 | \$11.00 | 71 | \$781.00 | \$0.00 | 0 | \$0.00 | \$4,532.00 |
| June (4D) | \$11.00 | 0 | \$0.00 | \$11.00 | 0 | \$0.00 | \$11.00 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$11.0000 | 1,146 | \$12,606.00 | \$11.0000 | 2,324 | \$25,564.00 | \$11.0000 | 1,136 | \$12,496.00 | \$0.0000 | 0 | \$0.00 | \$50,666.00 |
| JUICE BID <br> FY 2013-2014 | Discontinued |  |  | Discontinued |  |  | Discontinued |  |  |  |  |  | TOTAL |
|  | Blue Raspberry 6 oz. Gable 70/cs |  |  | Blue Raspberry 4 oz. Pouch 96/cs |  |  | Blue Raspberry 4 oz. Gable 70/cs |  |  |  |  |  |  |  |  |
|  | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales | Price | Velocity Units | Gross Sales |  |
| August (10D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| September (19D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| October (22D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| November (17D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| December (15D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| January (18D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| February (18D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| March (15D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| April (21D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| May (21D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| June (4D) | \$13.44 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$12.66 | 0 | \$0.00 | \$0.00 | 0 | \$0.00 | \$0.00 |
| Average/Totals | \$13.4400 | 0 | \$0.00 | \$12.6600 | 0 |  | \$12.6600 | 0 | \$0.00 | \$0.0000 | 0 | \$0.00 | $\begin{gathered} \$ 0.00 \\ \hline \$ 2,817,297.47 \\ \hline \end{gathered}$ |
|  |  |  |  |  |  |  |  |  |  |  | TOTAL SALES |  |  |
|  |  |  |  |  |  |  | August 2013 |  |  |  | \$176,363.55 |  |  |
|  |  |  |  |  |  |  | September 2013 |  |  |  | \$291,613.78 |  |  |
|  |  |  |  |  |  |  | October 2013 |  |  |  | \$349,906.53 |  |  |
|  |  |  |  |  |  |  | November 2013 |  |  |  | \$267,014.55 |  |  |
|  |  |  |  |  |  |  | December 2013 |  |  |  | \$224,325.02 |  |  |
|  |  |  |  |  |  |  | January 2013 |  |  |  | \$292,392.33 |  |  |
|  |  |  |  |  |  |  | February 2013 |  |  |  | \$293,006.58 |  |  |
|  |  |  |  |  |  |  | March 2013 |  |  |  | \$247,535.42 |  |  |
|  |  |  |  |  |  |  | April 2013 |  |  |  | \$347,812.61 |  |  |
|  |  |  |  |  |  |  | May 2013 |  |  |  | \$327,327.10 |  |  |
|  |  |  |  |  |  |  | June 2013 |  |  |  | \$0.00 |  |  |

